





# We bring people together to improve understanding and decision-making.

Aha! Consulting is a boutique consulting and training company established in 2000 in Western Australia. We have worked across sectors, contexts, states, and nations on engagement projects of various sizes and levels of complexity.

Our clients range from Local Councils and State and Federal Government to multinationals like Shell and Boral and not-for-profit organisations. We work mostly in Western Australia, but our clients are also national and international. We have worked with the United Nations to support member countries with their engagement programs.

One day we will be working in a regional town, or be out bush with a remote community, and the next we will be in a forum with Ministers, a corporate boardroom room, or conference centre.

# Our Areas of Expertise



#### **Stakeholder & Community Engagement**

We work with all levels of government, large and small corporations, and community organisations to engage stakeholders and communities to deliver sustainable outcomes.

- Design and delivery of engagement program
- Evaluation of engagement
- Stakeholder mapping and situational analysis
- Development of engagement frameworks and policies



#### Strategy & Change

We work with Boards, leaders and teams to develop strategies that deliver on an organisation's purpose and empower people to work together, support one another and manage change.

- Change management
- Strategic and operational planning
- Project planning



#### **Facilitation**

We offer experienced facilitation for a range of sectors, issues, settings, styles, and events.

- Stakeholder workshops
- Conflict resolution
- Team development
- Conference/forum design and facilitation
- Project planning



#### **Strategic Communications**

We can help you to communicate authentically, meaningfully and strategically with your stakeholders and community groups by crafting appropriate messaging and using effective channels tailored for your target audiences.

- Strategic communications design and delivery
- Media relations
- Content development
- Brand management
- Crisis communication
- Photography/Videography



#### **Training**

We offer a suite of training courses in engagement, conflict resolution, facilitation and evaluation. We run public and in-house courses anywhere in Australia and online.

- Aha! Consulting courses
- IAP2 accredited training courses



#### **Engagement Coaching**

Choose a coach from our highly-experienced team to be your personal engagement coach.

- Professional development
- Engagement design and review
- Strategic communications

# **Our Goals**

Our approach is underpinned by the following goals.



# To Be Purposeful

Ensure the outcomes are clear and the experience is meaningful for participants and the organisation.



### To Be Inclusive

Utilise methods that match the engagement and participation needs, build trust and invite diverse voices.



## To Be Engaging

Build processes that help people be part of crafting a solution, rather than just listening to the front of the room.



# To Be Respectful

Create environments where decency and consideration do not preclude disagreement.

# **Past Experience**

We have worked across sectors, contexts, states, and internationally on engagement projects of various sizes and levels of complexity.

The following list shows our wide range of experience, our versatility, and our ability to make the most of the investment that organisations make in engagement.

LOCAL   NATIONAL   INTERNATIONAL
ROADS   TRANSPORT
INFRASTRUCTURE   RESOURCES
EMERGENCY SERVICES
HEALTH   MENTAL HEALTH   ORAL HEALTH
LOCAL   STATE   FEDERAL GOVERNMENT
DISABILITY SERVICES
ABORIGINAL COMMUNITIES
CALD COMMUNITIES
YOUTH
OLDER AUSTRALIANS

# Meet the Team



Joel Levin - Founder/Principal Consultant

Joel is a leader in the field of stakeholder and community engagement and strategy development. He is a licensed trainer and former Board member of the International Association of Public Participation (IAP2) and Co-Chair of the Global Practice Development Committee. He was awarded Leadership WA's Distinguished Fellow Award for his service to Leadership WA and the wider WA community.



Janelle Easthope - Senior Consultant

With more than 20 years' experience in the local government sector, Janelle has a strong track record of coordinating community engagement practice, embedding it as a core element of decision-making. Janelle has both led and supported projects across a range of fields, including strategic land use planning, infrastructure planning, strategy development, and participatory budgeting.



**Donna Gibson** - Communication Specialist

Donna is an experienced stakeholder engagement practitioner and marketing, communications and media relations specialist. Working in the private, government and not-for-profit sectors in South Africa and Australia for over 25 years, she is experienced in developing and implementing communications and engagement plans.



#### Jemma Moon - Senior Consultant

Jemma Moon has a background in community development, engagement, and facilitation. Jemma has worked in the local government and not-for-profit sectors, helping organisations build strategies, engage their communities, and activate local spaces. She is passionate about meaningful and targeted engagement that creates real connections.



Dr Hector Palada - Data Analyst

Dr Hector Palada is our expert on all things data. He holds a Bachelor of Science in Psychology (Honours) and a Doctor of Philosophy in Organisational and Cognitive Psychology from the University of Queensland . His research has been published in respected applied and organisational psychology journals and books.



Nicole Sjardin - Operations Manager

Nicole is our Business Manager and is pivotal to the consultancy's success. With a background in sales, account management, and customer services, she coordinates our training programs and events. She also manages our business systems and processes. Nicole is a qualified counsellor and has the knack of making everyone feel heard and supported.





# Get in touch with us today for your next Aha! moment.

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